

CURRICULUM VITAE

I. PERSONAL INFORMATION

Name: Giap V. Nguyen [redacted] [redacted]
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Email: giapnv@ueh.edu.vn;

Research interest: demand analysis, market structure and competitions, competitiveness analysis, agricultural value chain, agricultural development and quantitative methods.

II. EDUCATION

- Ph.D. in Applied Economics, Auburn University, USA, 2005 - 2010.
- M.Sc. in Probability & Statistics, Auburn University, USA, 2007 – 2010.
- M.A. in Development Studies, Institute of Social Studies, Netherlands, 2001 – 2002.
- B.Sc. in Aquaculture Economics, Nha Trang University, Vietnam, 1991 – 1996.

Short trainings

- Impact Monitoring: A Steering Process, IMA, Hua Hin, Thai land, 1-5, Dec. 2003
- Gender, Women and Development; WARRI, Bangkok, Thailand; 22 Jan. 5 Mar. 2001.
- Planning and Management for Sustainable Coastal Aquaculture Development; NhaTrang Fisheries University, Nha Trang; 16 – 27 Oct. 2000.
- Economics and Environment protection; AusAID, VAT Project, Hanoi, Vietnam; 12 – 23 June 2000
- Communication Skills for Rural Development Project Officers; AITCV, Hanoi, Vietnam; 2 – 6 Aug. 1999.
- Effective Writing Skills for Formulation of Development Project; AITCV, Hanoi, Vietnam; 23 – 27 Aug. 1999.
- Project Design and Planning for Rural Development; NGO Training Project, Oxfam GB, 218 Doican, Hanoi. Vietnam; Aug. 1998.

III. EMPLOYMENT

Employment history

<u>Year</u>	<u>Institutions</u>	<u>Title</u>
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8/2018 – present	University of Economics Ho Chi Minh City	Lecturer
6/2016 – 7/2018	Lower Mekong Public Policy Initiative (LMPPI).	Research Fellow
9/2013 – May 2016	Southern Center of Agricultural Policies (SCAP), Ho Chi Minh city.	Research Fellow
8/2012 – 9/2013	Tan Tao University, Duc Hoa, Long An, Vietnam	Lecturer of Economics
5/2010 – 8/2012	Auburn University, Alabama, USA.	Post-doc Research Fellow
2/2003 – 7/2005	German Technical Cooperation (GTZ), Hanoi, Vietnam.	Monitoring & Evaluation Officer
5/2000 – 8/2001	Danish International Development Agency (DANIDA), Hanoi, Vietnam.	Socio-economist
5/1998 – 5/2000	Catholic Relief Services (CRS), Hanoi, Vietnam.	Agriculture Project Officer
12/1996 – 4/1998	Research Institute for Aquaculture No.1 (RIA.1), Bac Ninh, Vietnam.	Research Assistant

Recent research work:

- Evaluation of New Rural Development Program in the Mekong Delta of Vietnam, 2017
- Determinants of Ethnic Minority Farmers in the Central Highlands of Vietnam, 2015-2016
- Fertilizer market demand analysis for large agriculture projects and investors in Vietnam, Nov 2015 – Mar. 2016.
- Corporate Social Responsible in Aquafeed sector in Vietam. Funded by Oxfam Novib, August-Dec. 2015.
- Analyze the effects of market structure and imperfect competitions on smallholders in Vietnam swine and poultry industry, DFID/Oxfam, 2014.
- Regional export development plan for Mekong Delta region. Viet-trade, Ministry of Industry and Commerce, Vietnam, 2013-2014
- Fisheries export opportunities assessment for small medium enterprises in Southern Vietnam, Viet-trade, Ministry of Industry and Commerce, Vietnam, 2013-2014
- Political economy analysis (PEA) of farmers’ cooperative and organization for market access in Vietnam, Oxfam UK/DFID, Nov. 2013.
- Competitive analysis of the striped catfish in Dong Thap province, Mekong delta, Vietnam, 2013.
- Demand and factor affecting competitions and market share among seafood product in the U.S. retail system; Years of 2011-2012; A collaborative research project of Auburn university, Florida State University, and Texas Tech University.

Teaching experience:

<u>Institution</u>	<u>Subject</u>	<u>Semester</u>
1. Auburn University at Montgomery, USA	Business Statistics 1 & 2	Fall 2010, Spring 2011
2. Tan Tao University	Microeconomics; Macroeconomics; Managerial Economics; Business Statistics; Money & Banking; Corporate Valuation	Fall 2012-Summer 2013, Fall 2015
3. Nha Trang University	Benefit and Cost Analysis	Fall 2013
4. Open University in HCM city	International Economics; Environmental Economics	Spring 2014
5. Broward College	Money & Banking; College Algebra	Summer 2014
6. Van Hien University	Microeconomics; Macroeconomics	Spring 2014 – Spring 2016

In-house teaching experience:

- Conduct a training on ‘Community Development’ for CECM, Oct. 2004.
- Conduct a training on ‘report writing skill for development project’, for Rural Water and Sanitation funded by DANIDA, Ha Tinh, August 2004
- Conduct a training on: “Sustainable Livelihood Analysis and PRA tools” for the Support sector program on freshwater aquaculture (SUFA); DANIDA and Ministry of Fisheries; June 2003.

Advising & examining committee:

- Advising & examining committee: Economics Master Program, Open University in HCM city.
- Advising & examining committee: Development Economics Master program (ISS) program, University of Economics HCM city.
- Advising & examining committee: Aquaculture Economics Master program, Nong Lam University.

IV. PUBLICATIONS

Journal articles:

1. Nguyen, T.T., Nielsen, M., Roth E., **Nguyen, G.** Solgaard H. S. (2016) “The estimate of world demand for pangasius catfish” *Journal of Aquaculture Economics and Management*.
2. Jolly, C.M.; E. Namugabo; G. **Nguyen**; N. Diawarra; P. Jolly and F.Ovalle; (2014) "Net Food Imports and Obesity in Selected Latin American & Caribbean Countries." *Advances in Management and Applied Economics*.

3. **Nguyen**, G., T.R. Hanson, and C.M. Jolly (2013). "A Demand Analysis for Crustaceans at the U.S. Retail Store Level." *Journal of Aquaculture Economics and Management* Vol.17(3): 212-227.
4. Hanson, T. and G. **Nguyen** (2013). "Supermarket Sales of Crawfish and Competing Crustacean Products." *Journal of the Food Distribution Research* Vol. 44(1):52-61.
5. **Nguyen**, G., C. Jolly (2013). "A Cointegration Analysis of Seafood Import Demand in Caribbean Countries." *Applied Economics* Vol.45(6):803-815.
6. Hanson, T., G. **Nguyen**, and C.M. Jolly (2013). "Comparative Advantages of the U.S. Farm-Raised Catfish Industry: A Cross-Regional Analysis." *Journal of Aquaculture Economics and Management* Vol.17(1):87-101.
7. Chidmi, B., T. Hanson and G. **Nguyen** (2012). "Substitutions between US and Imported Fish and Seafood Products at the National Retail Level." *Marine Resource Economics* Vol.27(4):359-370.
8. Chidmi, B., T. Hanson and G. **Nguyen** (2012). "Effect of Promotional Activities on Substitution Pattern and Market Share for Aquaculture Products." *Journal of the Food Distribution Research* Vol.43(1):129-139.
9. **Nguyen**, G., C. Jolly (2010). "Aggregate Seafood Import Demand in Selected Tourism-reliant Caribbean Countries." *Tropical Agriculture* Vol.87(2):86-97.
10. Kebede, E., C. Jolly, and G. **Nguyen** (2009). "Ethanol Demand Growth and Related Impact on Corn and Poultry Markets." *Journal of American Academy of Business, Cambridge* Vol.15(1):1-8.

Working papers:

1. **Nguyen**, G, Nhuong Tran, Duc Nguyen. "Economics of Climate Change in Fisheries and Aquaculture: a Review of Methodologies"
2. **Nguyen**, G., C. Jolly and T. Hanson. "Testing for Market Power and Welfare Effects in the US Catfish Industry."
3. **Nguyen**, G. and C.M. Jolly. "Habit Formation and U.S. Import Demand for Smoked Herring."

Conference presentations:

1. Hanson, T. and G. **Nguyen** (2012). Supermarket Sales of Crawfish and Competing Crustacean Products." Presented at the 53rd Annual Conference of the Food Distribution Research Society-FDRS, San Juan, PR, USA, October 13-17, 2012.
2. Hanson, T. R. and G. **Nguyen** (2012). "Crawfish Markets in the Southeastern US." Aquaculture American 2012 Conference, Las Vegas, Nevada, USA, February 29 - March 2.
3. **Nguyen**, G. and T. R. Hanson (2012). "Comparative Advantage of the Alabama Farm-raised Catfish." Aquaculture American 2012 Conference, Las Vegas, Nevada, USA, February 29 - March 2.
4. Jolly, C. M., B. Bayard, and G. **Nguyen** (2011). "Food production, consumption and trade policies in Haiti's quest for food self-sufficiency." The 29th West Indies Agricultural

Economics Conference, the Caribbean Agro-Economic Society, St. Vincent & the Grenadines, July 2011.

5. Hanson, T., & G. **Nguyen** (2011). “Comparative Advantage of the U.S. Catfish Aquaculture Sector” North American Association of Fisheries Economists (NAAFE) Forum 2011, Honolulu, Hawaii, USA, May 11-13, 2011.
6. Chidmi, B.; Hanson, T., and G. **Nguyen** (2011). “Substitutions between US and Imported Aquaculture Products at Retail Market Level” North American Association of Fisheries Economists (NAAFE) Forum 2011, Honolulu, Hawaii, USA, May 11-13, 2011.
7. **Nguyen**, G. and C. Jolly (2010). “U.S. Import Demand for Smoked Herring” The International Institute of Fisheries Economics and Trade (IIFET) Conference, Montpellier, France, July 2010.
8. **Nguyen**, G. and C. Jolly (2010). “U.S. Catfish Supply under Uncertainties.” The International Institute of Fisheries Economics and Trade (IIFET) Conference, Montpellier, France, July 2010.
9. **Nguyen**, G. and C. Jolly (2010). “Economics of the U.S. Catfish Farm Supply.” The Southern Agricultural Economics Association Annual Meeting, Orlando, Florida, USA, Feb. 2010.
10. **Nguyen**, G. and C. Jolly (2009). “Seafood Import Demand in the Caribbean Common Market (CARICOM) Area.” The 28th West Indies Agricultural Economics Conference, the Caribbean Agro-Economic Society, Barbados, July 2009.
11. **Nguyen**, G (2008). “Structural Break in the International Shrimp Market.” The International Institute of Fisheries Economics and Trade (IIFET) Conference, Nha Trang, Vietnam, July 2008.
12. **Nguyen**, G (2007). “A Model of World Frozen Shrimp Market.” The Southern Economics Association Annual Meeting, New Orleans, USA, Nov. 2007.

V. REFERENCES:

- **Prof. Dr. Vo Tong Xuan**, Nam Can Tho University, Can Tho, Vietnam; Phone: 0988514762; Email: xuanagu@gmail.com.
- **Prof. Dr. Do Kim Chung**, Agricultural Economics Faculty, Hanoi Agriculture University, Hanoi, Vietnam; Phone: (04) 3873-0215; Email: dokimchung.hua@gmail.com.