

# CURRICULUM VITAE

Trien Vinh Le

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## EDUCATION:

PhD Loughborough University Business School, UK (full scholarship), 12/2006 - 10/2009

**International Business & Governance**

**Thesis:** *“The Association between State Ownership and Firm Performance of Privatised Firms in Economic Transition”* (Supervisor: Professor Trevor Buck)

PhD University of Texas at El Paso, TX, USA, 2004 – 2006 (to be continued in the UK)

Major: **International Business**

MBA Open University, Ho Chi Minh City, Vietnam, 1998 - 2002

Major: **Financial Management**

**Thesis:** *“Application of securitization in Vietnam”*

BEC Ho Chi Minh City University of Economics, Ho Chi Minh City, Vietnam, 1991- 1995

Major: **Finance and Banking**

**Thesis:** *“Assets management of Ho Chi Minh City branch of the Industry and Commerce Bank of Vietnam”*

## PROFESSIONAL EXPERIENCE:

### Academic:

**12.2016 – present:** *Assistant Professor in Public Management and Policy, University of Economics Ho Chi Minh City, School of Government*

- Developing postgraduate courses in Public Administrative Management and Public Policy.
- Delivering course of Change Management for Public Sector
- Supervising PhD students

- Conducting research on Economic transition and Governance, Democratization and International Affairs

**3.2016 – 11.2016:** *Research fellow* at **Sigur Center for Asian Studies, Elliott School of International Affairs, George Washington University**

Conducting research on economic transition and governance, democratization and international affairs

**2009 – 2016:** *Assistant Professor* (including three years serving as Head of Finance and Banking Department) in Financial Management, Financial Markets and Institutions, Corporate Governance, and Business Ethics at **Vietnam National University, the International University, Vietnam**; *Visiting lecturer* at Ho Chi Minh City Open University, Troy University Vietnam, and University of Technology

- Coordinating and delivering lectures, workshops.
- Lecturing MBA courses for the International University and other universities in Vietnam (both in English and Vietnamese)
- Developing curriculums in the areas of Finance and Banking, Corporate Finance, Financial Markets and Institutions, Corporate Governance.
- Coordinating with colleagues on new courses and modules, on the revising of syllabi for different programs
- Organizing and moderating seminars for both undergraduate and postgraduate classes
- Supervising undergraduate and graduate students
- Conducting research and coordinating research projects in different areas.
- Undertaking assessment and examination duties
- Finding external funding to support research.

**1998-2004:** *Lecturer* of Financial Markets and Institutions, Securities Markets, and Monetary Policy at **Banking University, Ho Chi Minh City, Vietnam**. *Visiting lecturer*, University of Foreign Trade, Ho Chi Minh City, Vietnam.

- Lecturing on Financial Markets and Institutions, Securities Markets
- Moderating seminars on Monetary Policy, Financial Markets and Institutions
- Supervising undergraduate theses

- Administering students' research activities
- Conducting research in Banking and Financial Markets and Institutions.

## **Industrial**

**2016 – present:** Co-founder of TiLa Insurance Services Joint Stock Company; *Advisor* for the management of TiLa Financial and Insurance Group; *Political and Investment consultant* for Max-Advisers Ltd. Hong Kong and Vietnam

**1997-1998:** *Credit Official, Saigon Finance Company*, Ho Chi Minh City, Vietnam.

**1995-1997:** *Financial Analyst, Accountant, Interpreter* EPCO. LTD, Ho Chi Minh City; *Coordinator for the International Red Cross and Red Crescent, the Netherland; and the Vietnam-Canada Industrial Zone Environmental Project*, Ho Chi Minh City, Vietnam

## **Civil and Social**

**2006-Present:** *Contributor for Domestic Media: Tia Sang; VietnamNet; VietnamWeek; Saigon Tiep Thi, Saigon Economics Times* in a wide range of topics: **Governance, Corruptions, Institutional Systems and Social Ethics, Public and Humanitarian Issues, Business Groups, State Owned Enterprises.**

## **PUBLICATIONS/ PROCEEDINGS:**

### **A) Peer-reviewed scientific articles**

**Le, T. and Le, T.** (2017) "Ownership and Identities of the largest Shareholders and Dividend Policy: Evidence from Vietnam" ***Organizations and Markets in Emerging Economies***, 8: 1, 86-104.

**Le, T. and Chizema, A.** (2011), "State Ownership and Firm Performance: Evidence from the Chinese Listed Firms" ***Organizations and Markets in Emerging Economies***, 2:4, 72-90.

**Le, T. and O'Brien, J.** (2010), "Can Two Wrongs Make a Right? State Ownership and Debt in a Transition Economy" ***Journal of Management Studies***, 47:7, 1297-1315.

**Le, T. and Buck, T.** (2009), "State Ownership and Listed Firm Performance: a Universally Negative Governance Relationship?" ***Journal of Management and Governance***, 15:2, 227-248.

**Vo, H., Le, T., Ho, D.,** (2014) "Macro Determinants on Non-Performing Loans and Stress

Testing of Vietnamese Commercial Banks' Credit Risk" *Journal of Economics and Business*, 30:5E: 1-16.

**Nguyen, T., Le, T., Hoang, N., Duong, A.** "Determinants of Dividend Payments of Non-financial Listed Companies in Ho Chi Minh Stock Exchange", *Journal of Economics and Business*, 29: 5E: 14-29

**Le, T. and Nguyen, N.** (2012), "Securitization Model for the Financial Market of Vietnam" *Vietnam Banking Review*, 7:4: 37-44.

**Le, T. and Nguyen, T.** (2012), 'Corporate Governance and Performance of Financial Institutions in Vietnam" *Journal of Banking Technology*, 78: 9.

## **B) Publications intended for the general public, linked to the author's research**

### **International**

**Le, T** (2019) "Will Vietnam Follow China's Model for Digital Dictatorship?" **The Diplomat** <https://thediplomat.com/2019/06/will-vietnam-follow-chinas-model-for-digital-dictatorship/>

**Le, T. and Hartley, K.** (2017) "Doi Moi II: Rule of Law and State Legitimacy in Vietnam" **The Diplomat** <http://thediplomat.com/2017/07/doi-moi-ii-rule-of-law-and-state-legitimacy-in-vietnam/>

**Le, T. and Hartley, K.** (2016) "Privatizing State-Owned Enterprises in Vietnam: Government Dilemmas" **The Diplomat** <http://thediplomat.com/2016/11/privatizing-state-owned-enterprises-in-vietnam-government-dilemmas/>

**Le, T.** (2016) "Democratization of Vietnam-thinking-outside-the-box" CSIS November 8 <http://cogitasia.com/democratization-of-vietnam-thinking-outside-the-box/>

### **Domestic** (In Vietnamese, titles translated into English by author)

**Le, T. (2019)** "On the Occasion of the National Assembly Discussion about South China Sea: Situation - Perspective - Vision – Legacy", *Mot The Gioi*, (22.10.2019).

**Le, T. (2019)** "Very large, large, medium and small enterprises in Vietnam – a macro economic strategy", *Saigon Economics Time*, (19.03.2019).

**Le, T. (2019)** "Lessons from Venezuela for the Authoritarian Regimes", *Vietnam International Studies Journal*, (31.01.2019).

**Le, T. (2018)** "Dilemmas in Economic Development in Vietnam", *Vietnam International Studies Journal*, (20.02.2018)

- Le, T. (2017)** "Contention and the Culture of Contention" *Mot The Gioi* (31.17.2017)
- Le, T. (2017)** "Political Debate: Pluralism by Its Nature" <http://www.viet-studies.net>
- Le, T. (2016)** "State Owned Enterprises as a primary economic drive and their institutional consequences", *Mot The Gioi*, (5.12.2016).
- Le, T. (2015)** "Social Ubiquitous Worry and Development" *Saigon Economics Times* (9.6.2015)
- Le, T. (2015)** "Institutional Reform as a requirement for 'Chaebol Solution' in Vietnam" *Saigon Economics Times* (7.6.2015)
- Le, T. (2015)** "Institutional Reform and Social Ethics in Vietnam" *Saigon Economics Times* (4.12.2015)
- Le, T. (2014)** "Motivation of Sustainable Development: Corporate and National Success" *Saigon Economics Times* (4.23.2014)
- Le, T. (2012)**, "State Owned Enterprises: Of the People? By the People? For the People?" *Saigon Economics Times*
- Le, T. (2011)** "Constitution revision: An Expectation of an All Time Masterpiece for the future generations" *Tia Sang Research*
- Le, T. (2008)** "A Discussion on the Vietnamese Elites in the Age of Globalization" *Vietnam Week*
- Le, T. (2007)**, "Competing by Transparency" 44, *Saigon Economics Times*.
- Le, T. (2007)**, "Competing by Protecting Investors", 44, *Saigon Economics Times*.
- Le, T. (2006)**, "Accepting Market Principles to Fight Corruption in SOEs: The Case of Vietnam", 36, *Saigon Economics Times*.

### **C) Publications intended for professional communities**

- Le, T. (2011)** *State Ownership and Firm Performance: Privatization and Corporate Governance in Emerging Economies* **LAMBERT Publishing House**

### **D) Non-refereed scientific articles**

**Domestic** (In Vietnamese, titles translated into English by the author)

- Le, T. and Truong, N. (2014)** "Compensation and Insurance Appraisal: A case study in Vietnam" *Vietnam Journal of Finance*, 4(594).

**Le, T. (2006), “Applying Agency Theory to Explain Corruption in Vietnamese State-Owned Enterprises and Project Management Units (PMU -Vietnamese ODA Receiving Agencies)”, *Vietnam Securities Review*.**

**Le, T. (2002), “Application of Securitization in Vietnam - The Special Purpose Vehicle”, *Vietnam Securities Review*.**

**Le, T. (2002), “Application of Securitization in Vietnam: The Advantages”, *Vietnam Securities Review*.**

**Le, T. (2001), “Application of Securitization in Vietnam: A General View”, *Vietnam Securities Review*.**

**Le, T. (2001), “Pre-emptive Rights and the Application of Pre-emptive Rights to the Securities Markets of Vietnam”, *Vietnam Securities Review*.**

**Le, T. (2001), “Unit Price Change and the Administrative Role of the Ho Chi Minh City Securities Stock Exchange”, *Vietnam Securities Review*.**

**Le, T. (2000), “Short Selling and Application of Short Selling to the Securities Markets of Vietnam”, *Vietnam Securities Review*.**

**Le, T. (1999), “Convertible Bond: The Potential Financial Instrument for the Fledgling Financial Market of Vietnam”, *Vietnam Securities Review*.**

## **E. Conference proceedings**

**World Symposium on Finance and Banking, Beijing, August 2013, competitive paper:**

“State ownership and Leverage of listed firms in Vietnam” (Trien Le, Phuong Duong, Ngoc Hoang, Anh Phan)

**Academy of International Business-UK and Ireland- London, April 2007, competitive paper**

“*The Relationship between State Ownership and Firm Performance: A Mediating Role of Agency Cost*” (Trien Le).

**Chinese Economic Association (Annual Conference), Cambridge, April 2008 “*The***

*Interaction Effect Between State Ownership and Debt on Firm Performance in Transition Economies*” (Trien Le).

**Academy of International Business (Annual Conference), Beijing, June 2006, competitive**

**paper: “*The Mediating Effect of Agency Costs on the Relationship between State Ownership and Firm Performance: A Stewardship Perspective*” (Trien Le, Mohamed Salama).**

**Academy of Management (Annual Conference), Atlanta, August 2006, competitive paper:**

*“Do Agency Costs Matter in the Relationship between State Ownership and Firm Value?”*

(Trien Le, Doyle Smith, Pallares Ebetuel, Mohamed Salama).

**Academy of Management (Annual Conference), Atlanta, August 2006, competitive paper:**

*“The Moderating Effect of CEOs’ Stock Options on the Relationship between R&D Intensity and Firm Performance”* (Mohamed Salama, Trien Le, Lance Brouthers).