

TRAN HOANG KHANH LY

EDUCATION

University of Economics Ho Chi Minh City
Development Economics - PhD Candidate

October 2025 - Present

University of Economics and Law (UEL), Vietnam National University
Bachelor of International Economics

September 2021 - December 2024

- GPA: 8.15/10
- 5x Academic Merit Scholarships (Based on GPA)

Nguyen Du high school for the gifted
Specializing in Maths - Technology

September 2018 - May 2021

- Team leader in DOM DOM educational and volunteer organization (2 years)
- Deputy Secretary
- **5 out of 6 semesters** awarded Academic encouragement scholarship, performance-based on strong academic performance (Top 30%).

RESEARCH EXPERIENCE

Research project under funding of the National University of HCM City

April 2024 - present

Title: The impact of green supply chain management practices on sustainable performance in the textile industry of Ho Chi Minh City (Under review)

- Investigated GSCM practices and triple-bottom-line sustainability performance in Vietnam's textile sector using PLS-SEM (n = 180), SmartPLS
- Findings revealed that green manufacturing significantly enhances economic, environmental, and social outcomes, while identifying structural constraints

Published in the Journal of Economics and Finance (Ministry of Finance of Vietnam)

June 2025

Title: Proposed Operational Model for a National Financial Centre in the Context of Vietnam's Administrative Reform (13), ISSN 1859-4972

- Analyzed operational models of International Finance Corporation (IFCs) in Singapore, South Korea, and Dubai to identify key institutional and governance success factors.
- Found that effective IFCs require independent regulatory authority, transparent legal frameworks, and strategic focus on fintech and green finance.
- Proposed a tailored policy roadmap to guide Vietnam's development of a competitive, context-appropriate IFC.

Published in the Journal of Economics and Finance (Ministry of Finance of Vietnam)

May 2025

Title: Factors Influencing Foreign Direct Investment Attraction in Southeast Asia: Lessons for Vietnam (07), ISSN 1859-4972

- Investigated FDI determinants in 4 Southeast Asian countries using balanced panel data (2002–2022) and FGLS estimation.
- Findings revealed that health (life expectancy) and GNI per capita positively drive FDI, while education shows a negative effect due to rising labor costs.
- Proposed policy implications for ASEAN economies to leverage human capital quality over cost advantage to attract sustainable FDI.

PROFESSIONAL EXPERIENCE

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)

February 2025 - August 2025

Project developer

- Directly do the program design and agenda planning for the German Training Week, including content development, speaker coordination, and on-site logistics.
- Supported green hydrogen and solar projects in planning and ensured communication between GIZ and local manufacturers, between GIZ Vietnam and GIZ teams all over the world,
- Conducted 5 pre-feasibility reports, market research, stakeholder mapping, and policy analysis in Vietnam and Philippines.
- Attend forums and trade fairs to update trend, information, and gather sector insights related to sustainability development

Key learning: Project Management Skills, Stakeholder & Partnership Management, Bilingual Communication, Local Insight with Global Alignment

TBS Group

February 2024 - August 2024

Procurement employee

- Supported PO updates and material lead-time tracking across cross-functional teams.
- Communicated supply progress effectively to internal teams and ensured timely coordination with vendors.
- Gained exposure to internal documentation procedures and ERP data consistency.

Key learning: Cross-functional coordination, Documentation accuracy

Department of External Relations of Ho Chi Minh City

April 2023 - October 2023

Sales team - Center for Foreign Affairs and Languages Training

- Selling English, soft skills courses, and diplomatic communication courses to students, professionals, government staff, and corporate clients.

Key learning: social communication, persuasion skills

ACHIEVEMENTS

Led a 4-member team to advance to the Champion Round (Top 10 teams nationwide) in the HSBC Business Case Competition 2025. *February 2025*

- Doing market analysis, financial modeling, and strategic problem-solving under extreme constraints - solving a business case within 3 hours in a strictly isolated room without internet access.
- Immediately presented the strategic solution and led the live Q&A before senior HSBC executives right after the 3-hour isolated preparation phase.

Awarded Third Prize at UEL Young Researcher 2024

April 2024 - present (Under review)

Title: The impact of green supply chain management practices on sustainable performance in the textile industry of Ho Chi Minh City

- Led a 5-member research group to execute a quantitative study on Green Supply Chain Management (GSCM) practices and sustainable performance metrics.

EXTRACURRICULAR ACTIVITIES

Economics and Law research club - University of Economics and Law - VNU HCM

2023 - 2025

Leader

- Organized a series of academic workshops and seminars focusing on economic and legal research methodologies.
- Built relationships with alumni and academic partners to grow the club and build a strong student research culture at UEL.
- Benchmarked results against heuristic methods to demonstrate improved fleet utilization and cost efficiency

Vietnam-France cultural exchange event

June 2025

Leader

- Directed the overall strategy, budget, and end-to-end execution of the Vietnam-France Cultural Exchange Event
- Partnered with French students, successfully attracting nearly 100 attendees and strengthening bilateral cultural connections.

Dom Dom Educational & Volunteer Organization

2019-2021

Leader

- Led organizational operations for 2 years, orchestrating 3 volunteer expeditions to impoverished and remote rural areas across the Central Highland and an educational summer camp engaging 30+ youth nationwide.
- Executed 4 fundraising campaigns and directly pitched to corporate/individual donors, securing full financial support for all volunteer & educational projects
- Managed cross-functional volunteer teams, logistics, and partnerships with local authorities

ADDITIONAL INFORMATION

Technical Skills:

- Microsoft Office: MS Excel (1000/1000), MS Word (1000/1000)
- Programming Languages: R (intermediate), Python (beginner), Stata (intermediate)
- Languages: English (7.0 IELTS), Mandarin (In progress)

Soft Skills: Leadership, Critical thinking, Data analysis, Problem-solving, Research skill

REFERENCE

Referees: Assoc. Prof. Dr. Vo Tat Thang, Director - Health and Agricultural Policy Research Institute (HAPRI), Faculty of Economics, University of Economics Ho Chi Minh City (UEH), [REDACTED]